

Introduction:

InnVan is the flexible van sales solution which grows with your business. Linking directly into your sales and accounting systems it allows you the ultimate in control over your stock and sales force.

InnVan utilises the latest technology to provide reduced paperwork, increased accuracy and improved management information in an easy to learn and simple to use application - thus quickly delivering a real return on your investment.

InnVan will manage the whole business process from stock purchase and delivery to depot, customer orders, van loads, mobile transaction processing(delivery notes, invoices, credits, returns, exchanges, samples, receipts), van stock management, van and depot cash management.

InnVan's integration functionality means it can be seamlessly and simply integrated with your existing accounts systems. This allows the exchange of information with your customers and suppliers.

InnVan can even use the latest mobile phone technologies to provide instant update of your accounts if required.



Benefits:

Benefits which your organisation can derive from the use of the InnVan solution:

o Accuracy

No Manual Re-Keying of data - Information is captured at source and flows right through to your accounts system.

Stop the double entry and duplication - Orders, Returns, Credits, Invoices and signatures flow between the handset and the office system.

o Integration

InnVan has EDI modules allowing it to exchange information with your EDI customers and suppliers. InnVan currently integrates with all the major products in the accounts sector.

o Drill into your company information

Up to date information on how your business is performing. Analyse your stock, Sales, Wastage, Customer history and much more

o Save Time

Lose the paper work - Everything is replaced and integrated, transactions flow electronically.

No more printed sales orders, no more signatures on delivery notes. Everything is held within the system for easy access.

o Easy Upgrade Path

Have you outgrown Innvan SE? If you out grow the system you will not be penalised with an expensive and time consuming upgrade.

The upgrade to InnVan Enterprise is quick and seamless and cost efficient.

Also, we will only charge the cost difference between the SE and Enterprise versions – there is no 'upgrade' charge.

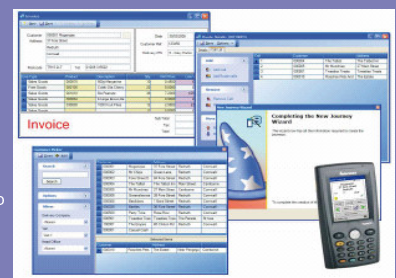
Innov8's InnVan solution is built with the latest technologies. the system delivers real business value through easy and safe integration with your existing accounts and back-office solutions.

The system can display the last six deliveries during entry of a transaction and has the ability to suggest the sale based on previous recorded history.

Amendable layouts are provided for all customer documentation.

The ability to perform a one off casual sale on the handset and also the ability to open a new account sale.

System supports Signature Capture, also the recording of a proof of delivery number/string.



Inn Range

Key Features - Back Office

- o Fully integrated commercial and operational system giving a complete solution.
- o Full customer and supplier records holding a wide range of business critical information.
- o Provides full customer search facilities for customers.
- o Displays all relevant financial and contact information on selection of a customer.
- o Full credit control facilities, which include both van and customer credit limits and customer on stop facility.

Key Features - Stock Control

- o The ability to set up an Approved Product List for a customer.
- o Supports entering of a load in the back-office to go to a van.
- o Multiple product types – Constant Units, Variable Weight or Split Case.
- o Full Stock Reconciliation.

Key Features - Order Processing

- o Full telemarketing module to enable customer requirements to be handled rapidly.
- o The ability to set up an Approved Product List for a customer.
- o Up to six weeks of customer purchasing history available at a glance.
- o Ability for the system to auto suggest customer orders.
- o Assign orders by specific date or by an existing scheduled van delivery.
- o Trade Counter mode allows orders to be taken, picked and collected from your premises.

Key Features - Full Pricing Functions:

- o Up to 100 price lists available on the handset.
- o Delayed Price increase promotions supported.
- o Agreed Prices by customer by product supported.
- o Quantity Breaks supported.
- o Invoice Value Breaks supported.
- o Product and Customer promotions supported.
- o Global Invoice Discount by customer supported.

The Intelligent Intermec Handsets support scanning, Bluetooth and RF communications. Our software supports Bluetooth for printing, scanning for product entry and local cradle and dial up connection using a cradle for communications with the back-office.



Inn Range

Key Features - Van Maintenance

- o Create Route Templates that allow multiple journeys for each van.
- o Quickly and easily change route orders so that customer visits can be added, removed or reprioritised.
- o Sales orders can be attached on a per van and per route basis.
- o Routes can be designed so each visit is a 'call on' with out orders being placed.
- o Optional route tracking allows the locations of all vans to be tracked via map screens.

Key Features - On Route

- o Existing customer orders can be delivered or sales can be made direct from van stock.
- o Optional Integrated Tom Tom Navigation.
- o Supports processing of both Cash and Credit customers on a handheld in route sequence.
- o Provides full customer search facilities for customers not on the daily route.
- o Displays all relevant financial and contact information on selection of a customer.
- o Supports multiple route processing on a handheld.
- o Supports the transfer of stock between vans and back to the depot.
- o Supports the recording of damages and breakages on the van.
- o Full stock reconciliation facility.
- o Provides the ability to key in an order for restock of the van. This can also be calculated as replenishment to the sales done that day or over the last six weeks.
- o Handheld can be configured to allow/disallow negative stock.
- o Products can be set up for special monitoring.
- o Products can be set up only to be allowed on certain transactions.
- o Full customer interaction – No Call, Delivery Note, Invoice, Collect cash and cheques, Sample Items and more.

Feature Comparison

InnVan SE is designed to give a core set of modules to smaller or startup businesses. Businesses that require more can upgrade to Innvan Enterprise which builds upon this standard functionality with extra users and a wide range of additional features.

	SE	Enterprise
Maximum Users	2	Unlimited
Maximum Vans	4	Unlimited
Maximum Sites/Depots	1	Unlimited
Staff Records	Y	Y
Customer Records	Y	Y
Stock control	Y	Y
Pricing	Y	Y
Vehicle Records	Y	Y
Route/Journey Maintenance	Y	Y
Handset Communications	Y	Y
Standard Reporting	Y	Y
Database Archiver	Y	Y
Standard S.O.P	Y	Y
Integration Manager to accounts system	Sage 50 Only	Y
Advanced SOP - Standard Orders	N	Y
Advanced SOP - Salesperson price change Manager	N	Y
Standard POP	N	Y
Advanced POP - Depot requests and receipts	N	Y
Advanced Debt Management	N	Y
Telesales	N	Y
Prospect Manager	N	Y
Web Reporting	N	Y
EDI	N	Y
Advanced Export Services	N	Y
Marketing Data Collectors	N	Y
Advanced Transactions and Allocations	N	Y
Tom Tom Integration	N	Y
Live updates via GPRS	N	Y
Vehicle Tracking	N	Y

Inn Range

Customers

InnVan has been designed to be flexible, easy to use and scaleable. Because of this we have a wide range of customers with almost 40 sites currently live with hundreds of vans on the road.

These include RHM (Premier foods), Dairy Gold, Tayto Northern Ireland, Northern Foods, Freshfayre, Eric Twigg Foods and Ron Chalkers. Each of these was impressed by our industry specific application and many act as reference sites to show how Innov8 have work with them. By concentrating on customer needs we have successfully built up a loyal base. We are expecting to grow our base over the following 12 months as word spreads of this exciting product.



Why Choose Innov8

Innov8 Technology Group are a one stop shop for all your IT needs. Based in England, Ireland and Scotland we are able to implement anything from a small scale finance solution for your business to company wide infrastructure solutions.

Bringing together some of the most innovative product solutions as well as the most knowledgeable experts in the current market, we excel at meeting customer demands no matter how complex or customised their requirements may be.

Our determination to deliver high quality solutions with excellent support has enabled us to build a loyal customer base and a bright future, below are a number of comments from our satisfied customer base:

"Established for 19 years, the company could be said to be 'stagnant', but Innov8 technology has taken us to the forefront of our competitors, and now towards the end of our 21st year we have increased our turnover by a third."

Deb Thompson, Managing Director- Tomson Buxton

"We had struggled with inadequate IT provision in the past – then along came Innov8 to set us on the right course" – **Lynne Coakley, Catholic Children's Rescue Society**

"Innov8's wide breadth of knowledge and experience aided them in providing us with the correct solutions, tailored specifically to our business needs. The introduction of these solutions has resulted in tangible business benefits."

Mr Andrew Wall – Director – Anglo Continental Holdings LLP

For more information on the 'InnVan' product or how Innov8 Group can help your business please contact your local branch below.

Innov8's InnVan solution is built with the latest technologies. the system delivers real business value through easy and safe integration with your existing accounts and back-office solutions.

Inno 8

Innov8 UK
5 Riverview
The Embankment Business Park
Heaton Mersey,
Stockport.
Cheshire, SK4 3GN

Tel: (+44) 0161 975 1600

Fax: (+44) 0161 975 1688

Innov8 Ireland
Ground Floor
Unit 1
Building 6500
Cork Airport Business Park
Cork, Ireland

Tel: (+353) 21 429 9123

Fax: (+353) 21 429 9068